## Secrets of a Deal'ionaire

#### Creating Wealth One Small Deal at a Time



#### **John Lee**

"The Best Investment on *Earth* is *Earth."* ~*Louis Glickman*~ Real Estate Investor and Philanthropist ~ What You Will Learn with the Deal'ionaire OTC System

- Where to Buy Properties for little or No money (Yes some are Free) because of OPRET
- Other People's Real Estate Taxes
- What to Do & What Not to Do
- Who to talk to
- Simplified paper work
- Selling & Marketing Your Properties
- Financing, Funding & Becoming Your Own Bank



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# **Finding Non-Wanters**

- Where to Buy Properties for Little or No Money of Your Own
- 1
- Internet www.netronline.com
- •
- County Websites
- •
- Public Records
- •
- Previous Tax sales of properties that did not sell
- Vacant houses and properties-can also talk to neighbors
- Search Ads
- •
- Run Ads
- •
- Business cards
- •
- Dollar Bills

#### Internet

#### www.netronline

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ataba	ase. View historic and cur	rrent aerial photographs using	g HistoricAerials.com		$\sim$
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Public	c Records Online Online	Directory   Los Angeles Gen 965)   Alamo Stadium (1955)	eral Index		
Envir	onmental Data Los Ange	les   Phoenix   New York   Se	attle   Miami   Chicago	Detroit   Las Vegas	
Searc	h for Anyone			Search for Foreclosure	s
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expressed or implied as to the accuracy or completeness of this data. This data is not to be construed as legal advice.

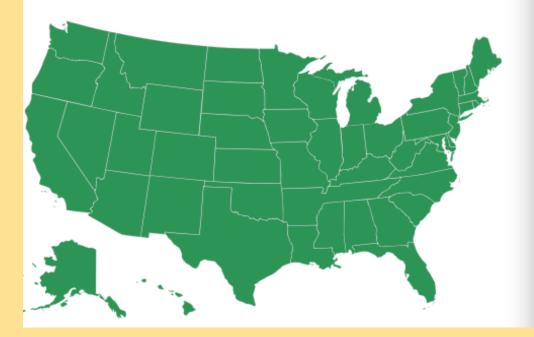
## **County Websites**

#### PUBLIC RECORDS ONLINE DIRECTORY

Select a state from below or use our converter tools to begin your search.

The Public Records Online Directory is a Portal to official state web sites, and those Tax seessors' and Recorders' offices that have developed web sites for the retrieval of available rublic records over the internet.

or example, some Recorders' offices have marriage and birth records available online. Ithough not every county and parish has data online, many have home pages, and where reither is available a phone number has been provided.



## **Public Records**

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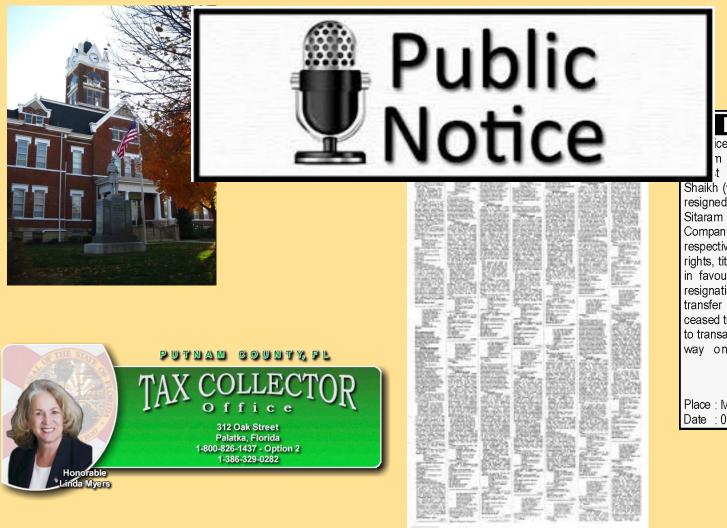


312 Oak Street Palatka, Florida 1-800-826-1437 - Option 2 1-386-329-0282





#### Previous Tax Sales of Properties that did Not Sell



#### **Public Notice**

ice is hereby given that (1) Mr. n Maqsood Khan (w. e. f. 10th t 2012) and (2) Mr. Rahim A.

Shaikh (w. e. f. 4th February 2013 have resigned from the directorship of One Up Sitaram Maharaj Private Limited (the Company) have also transferred their respective shares and all their respective rights, title and interests in the Company in favour of Mr. Pravin Punjabi. Upon resignation from the directorship and the transfer of shares thereof, they have ceased to have any authority whatsoever to transact any business or to act in any way on behalf of the Company. For One Up Sitaram Maharaj Private Limited Sd/ Place : Mumbai Mr Pravin Punjabi Date 02/08/2013 CEO

### Vacant Houses and Properties – Can Also talk to Neighbors









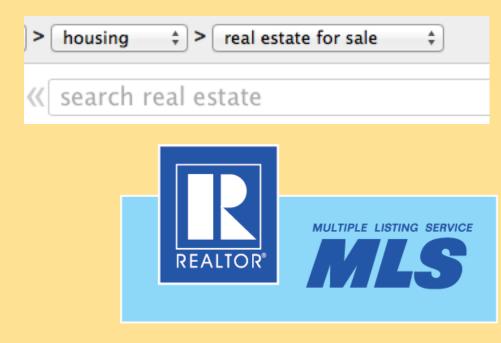


### Search Ads

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\*Distressed Sellers \*Must Sell \*Handy Man Special \*MLS Expirations







#### Run Ads

#### **Unpaid Real Estate Tax?**

Are You delinquent in Your Real Estate Tax?

Do You Need Help?

Do You no longer want *that* burdensome property?

You Owe it to Yourself to check out Your options!

Call / Text / Email

Today

314.555.1212

ICanHelp@TaxNoMore.com

#### **Business Cards**

#### I Buy House Cash or Take Over Payments



John Lee
314-555-1212

Unpaid Taxes?I can Help

### **Dollar Bills**







Unpaid Real Estate Taxes? ICanHelp@TaxNoMore.com





## What to Look For

- Non-Wanters
- Those that are behind in their taxes and coming up to the tax sale
- Those that have already been through a tax sale and their property did Not sell
- Those that are just starting to get behind on their taxes (These are hidden gems)

# **Areas with Lots of Inventory**

- Lake Communities
- Building and Camping Lots
- Mobile Home Lots
- City Lots\*use due diligence
- Commercial properties











# **Types of Deeds**

- 5 Most Common Types of Deeds
- Collector
- Trustee
- QCD
- GWD
- SWD

#### **Collector Deed**



#### COLLECTOR'S DEED FOR TAXES

WHEREAS, on this 15<sup>th</sup> day of NOVEMBER, 2006, the undersigned Collector of Revenue for Benton County, Missouri (know as "Grantor"), did receive the consideration described herein from HEARTLAND HIDEAWAYS, L L C, Whose mailing address is: 1350 S. New Florissant Road, Florissant, MO 63031, of the County of St. Louis, State of Missouri, florow as "Granted").

WHEREAS, the lands described herein have been recorded, among other tracts, in the Office of said Collector, as delinquent for the non-payment of taxes, costs, and charges due for the years 1998 thru 2006

WHEREAS, it appearing from the records of said County Collector's office that the herein described lands were legally liable for taxation, and had been duly assessed and properly charged on the tax book with the taxes for the years indicated herein; and

WHEREAS, <u>National Development Company, Inc.</u>, Being the last known owner(s) of said lands, nor any person acting on their behalf having paid or tendered the amount due; and

WHERKAS, the taxes on lands described in this Deed returned delinquent in the name of the last known owners as aforesaid for the non-payment of taxes, costs and charges for the years described above, and, after legal publication made of the sale of said lands being duly performed, the lands were thereof offered for sale by the Collector of said County for <u>eight</u> years being <u>1998 ther</u> 2005 , and no person bid therefore a sum equal to the delinquent taxes thereon, interest, penalty and costs provided by law; and

WHEREAS, the County Commission of Benton County, Missouri have not designated or appointed a person or persons as trustee as provided by Section 140.260, RSMo; and

WHEREAS, the undersigned Collector of said County desires to exercise his discretion granted pursuant to <u>Section 140.260 RSMo</u>, and sell Grantee the land described herein according to the terms set forth herein.

BOOK 560 PAGE 777

Lot One hundred five (105), Block One hundred seven (107), Plat Eighteen (18), Bent Tree Harbor, a subdivision in Benton

County, State of Missouri, according to the recorded plat thereof.

#### Subject to easements, reservations and restrictions of record.

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To have and to hold the said last mentioned tract or parcel of land, with the appurtenances thereto belonging to the said Grantee(s), heirs, successors and assigns forever, in as full and ample a manner as the Collector of said county is empowered by law to sell the same.

In Testimony Whereof, the said J. D. JOHNSON, Collector of said county of BENTON, has hereunto set this hand, and affixed the official seal, the day and year first above written.

Witness: Mary Richnan ID JOHNSON

Collector of BENTON County

County Clerk

COUNTY OF BENTON )

Before me the undersigned, SHEILA ANN ESTES a Notary Public, in and for said county, this day, personally came the above named J D JOHNSON, Collector of said county, and acknowledged that he executed the forcegoing deed for the uses and purposes therein menjoned. In Witness Whereof, I have hereinto set my hand and sed, this 15<sup>th</sup>/gdu of November, 2006.

undeles Mulul Notary Public

NOTARY SEAL Shella Ann Estes, Notary Public Benton County, State & Miespuri My Commission Expires \_\_\_\_\_\_\_M Commission #05768438

BOOK 560 PAGE 778

#### **Trustee Deed**



WHEREAS, the County Court of **County** County, **County** by an order of record dated the 1<sup>st</sup> day of February, 2007, a certified copy of which is on file in the Office of the County Collector of said county, did designate and appoint Grantor as a Trustee for the benefit of all funds entitled to participate in the funds entitled to the taxes against the lands herein described; and,

WHEREAS, the said Grantor has accepted said appointment and is now the duly appointed, qualified and acting Trustee for the uses and purposes aforesaid: and,

WHEREAS, the said Grantor, by virtue of the aforesaid appointment, is now and was at all the times hereinafter stated authorized to bid at all sales of delinquent lands offered for taxes, interest, penalty and costs, by the collector of said county, which had been offered for sale for taxes for two successive years next prior thereir and,

WHEREAS, the said Grantor is and was at all the times herein mentioned, authorized to purchase at such sales all lands or lots offered thereat, necessary to protect all taxes due and owing, and to prevent their loss to the taxing authorities involved from inadequate bids; and, WHEREAS, **Barnets Addition to** Collector of **destinations**, unity, **Mandrid**, did on the fourth Monday in August 2011 offer for sale for taxes for the third time, the lands hereinafter described, and at said sale no person having bit therefor a sum equal to the delinquent taxes thereon, interest, penalty and the costs provided by law, **Mandrid**, the undersigned Trustee for the uses and purposes herein set forth, and by virtue of the automity extend in the r, did bid and purchase the hands hereinafter described at a price not in excess of a sum equal to the delinquent taxes thereon, interest, penalty and costs provided by law, and the same were stricken off and sold to the said Trustee for the use and benefit of the following funds entitled to the payment of the taxes for which the real state hereinafter described was ald as follows:

FUNDS	AMOUNT	INTEREST	FUNDS	AMOUNT	INTEREST	
Road	2.21	1.14	County Tax	0.52	0.27	
Cities			Health Tax	0.81	0.42	
Schools	38.91	20.09	State Tax	0.25	0.13	
Jr. College	4.18	2.16	Handicap Serv	0.81	0.42	
			Sr. Citizen	0.45	0.23	4
Pub Fee	90.00					
Cert Mail	18.00					
Addl Fee7	30.00					
Clerk	2.25					
Collector	0.50			24		
Penalty	5.29		TOTAL	\$194.18	\$24.86	

All of which proceedings are shown by deed from the Collector of said County to the contrast of the total of the contrast in Document number 2013, said the contrast of the

WHEREAS, the said Grantor has been offered the sum of One Hundred Eighty-eight dollars and twenty-six cents (\$188.26) by the said Heartland Hidesways, LLC a Missouri Corporation, Grantee, for the lands hereinafter described; and,

WHEREAS, the County Court, by order of record dated the 9<sup>th</sup> day of November 2012, has ordered the undersigned to sell the hereinafter described lands to the said Grantee at that price and sum, and to execute and deliver a deet therefor.

NOW, THIS INDENTURE, WITNESSETH, That the said Grantor, under and acting by virtue and in pursuance of the powers in her vested as hereinbedroe stated, in consideration of the sum of One Hundred Eighhr-eight dollars and twenty-six cents (\$188.26), to her in hand paid by the said Heartland Hideaways, LLC a Missouri Corporation, Grantee, the receipt of which is hereby acknowledged, does by these presents, grant, bargain, sell and convey unto the said Grantee, the piece or parcel of land situated in the County of the original of the said sectioned as follows:

02-60-20-01-013-2000.00

TO HAVE AND TO HOLD the above described premises together with all and singular the hereditaments and appurtenances thereto belonging or in anywise appertaining unto the said Grantee, their heirs and assigns forever.

IN TESTIMONY WHEREOF, the said Grantor has hereunto set her hand this 9<sup>TH</sup> day of November 2012.



Before me, the undersigned, in and for said County, this day, personally came the abovementioned the same for the uses and purposes therein mentioned.

IN WITNESS WHEREOF, I have hereunto set my hand and seal this 9th day of November 2012.



My Commission Expires: Commissioned in **Configuration** 



3/30 Hideaunays

# **Quit Claim Deed**

above written.

#### QUITCLAIM DEED

THIS QUITCLAIM DEED, Executed this \_\_\_\_ day of \_\_\_\_\_, 2015\_,

by the Grantor, Peter & Cheryl Boston, whose mailing address is 150 Jean Dr., Fort Collins CO 80526

to the Grantee, Heartland Hideaways LLC, whose mailing address is 1350 S New Florissant Rd., Florissant MO 63031

#### WITNESSETH,

That the said Grantor, for and in consideration of the sum of Ten Dollars and other valuable consideration paid by the said Grantee, the receipt whereof is hereby acknowledged, does hereby remise, release and quitclaim unto the said Grantee forever, all the right, title, interest and claim which the said Grantor has in and to the following described parcel of land, and improvements and appurtenances thereto in the County of St. Louis, State of Missouri, to wit:

Loc. No. 07JW230712 Address: 250 Jean Dr Fort Collins CO 80526

Grantor			Grantor	
Granitor			Granio	
STATE OF }				
COUNTY (	ΡF			
On this	day <u>of</u>	2015 , b	efore me personally appeared	
instrument a capacity(ies	nd acknowledged to ), and that by his/her/	me that he/she/they e	, personally known to me son(s) whose name(s) is/are subscril executed the same in his/her/their au the instrument the person(s), or the ument.	bed to the within thorized

IN WITNESS WHEREOF, The said Grantee has signed and sealed these presents the day and year first

WITNESS my hand and official seal.

Subject to all building lines, conditions, restrictions and easements of record, if any.

#### **General Warranty Deed**

INSTRUMENT#: 2009141057, BK: 19229 PG: 1048 PGS: 1048 - 1048 04/30/2009 at 11:01:38 AM, DOC TAX EP(F.S.201.02) \$1775.20 DEFUTY CLERK:SEDSON Pat Frank,Clerk of the Circuit Court Hillsborough County



#### **General Warranty Deed**

Made this April 24, 2009 A.D. By Richard Land Jr., a married man, whose address is: 4710 E. Shadowiand, Tampa, Florida 33610, hereinafter called the granuer, to Shar Kransligh, a single person, whose post office address is: -5800 S.K. 60 East, Plan. Clip, Florida 32567, P.O. Box M33 Sydbey PL 33587

(Whenever used herein the term "granter" and "granter" include all the parties to this instrument and the heirs, legal representatives and assigns of individuals, and the successors and assigns of corporations)

Witnesseth, that the grantor, for and in consideration of the sum of Ten Dollars, (\$10.00) and other valuable considerations, receipt whereof is hereby acknowledged, hereby grants, bargains, sells, allens, remises, releases, conveys and confirms unto the grantee, all that certain land situate in Hilborough Courty, Horida, viz.

THE WEST 1/4 OF THE EAST 1/2 OF THE SOUTHWEST 1/4 OF THE SOUTHEAST 1/4 OF SECTION 23, TOWNSHIP 29 SOUTH, RANGE 21 EAST, LESS THE NORTH 532 FEET AND LESS EXISTING RIGHT-OF-WAY FOR STATE ROAD 60.

#### Parcel ID Number: 085865-0000

Said property is not the homestead of the Grantor(s) under the laws and constitution of the State of Florida in that neither Grantor(s) or any members of the household of Grantor(s) reside thereon.

Together with all the tenements, hereditaments and appurtenances thereto belonging or in anywise appertaining.

To Have and to Hold, the same in fee simple forever.

And the gravitor hereby covenants with said grantee that the gravitor is havinly teched of said land in fice simple; that the gravitor has good right and lawfal subvisit so fail and out said land, that the gravitor has good right and lawfal subvisit so fail and and will defind the same against the lawfal claims of all persons whomsoever; and that said land is free of all encumbrances except taxes accruing subsequent to December 31, 2008.

In Witness Whereof, the said grantor has signed and sealed these presents the day and year first above written.

Signed, sealed and delivered in our presence: In Richard Land Jr Witness Printed Name Aaron Davis Address: 4710 E. Shadowland, Tampa, Florida 33610 Senisallahus

Witness Printed Name Denise A Johns Address:

State of Florida County of Hillsborough

The foregoing instrument was acknowledged before me this 24th day of April, 2009, by Richard Land Jr, a married man, who is/are personally known to me or who has produced driver's license as identification.



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onations	Notary Public Print Name:
CO. CO.	

My Commission Expires:

(Seaf)

(Seal)

DEED Individual Warranty Deed - Legal on Face

### **Special Warranty Deed**

378.00

#### SPECIAL WARRANTY DEED

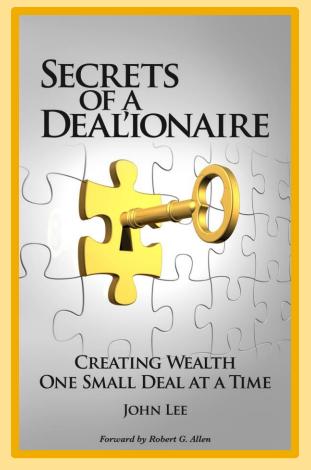
THIS SPECIAL WARRANTY DEED made this 16th day of 1000 2011 by Federal Home Loan Mortgage Corporation existing under the laws of The United States of America, and having its principal place of business at 5000 Plano Parkway, Cartoliton, TX 25067, hereinafter called the granter and Kay Kely whose post office address is 5161 Nountain Road, Chambersburg, PA 17202, hereinafter called the grantee.

(Wherever used herein the terms "grantor" and "grantee" include all the parties to this instrument and the heirs, legal representative and assigns of individuals, and the successors and assigns of corporations.)

WITNESSETH: That the gnantor, for and in consideration of the sum of \$ 10.00 and other valuable consideration, receipt whereof is hereby acknowledged, hereby grants, bargains, sets, aliens, remises, releases, conveys and confirms unto the grantee, all the certain land situated in Pinelias County, Florida, viz.

Condominium Unit 2002, Building 20, MADISON CAKS, a Condominium, according to the Declaration of Condominium thereof as recorded in Official Records Book 15505, Page 737, as thereafter amended, and as per plat thereof recorded in Condominium Brock 148, Page 1, as thereafter amended, of the

## **End of Module**



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