

# Module 1A

## Mindset of a Successful Real Estate Investor



Nothing can stop the man with the right  
mental attitude from achieving his goal;  
nothing on earth can help the man with the  
wrong mental attitude.

*Thomas Jefferson*



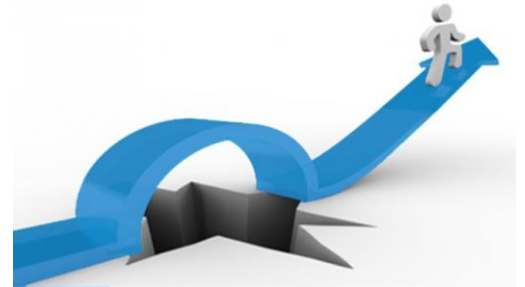
# 4 Keys to Success

1. Thinking Rationally versus Emotionally
2. Not Living in Fear of Losing Money
3. Prevailing Procrastination
4. Response to Fear Makes the Difference



# 5 Pitfalls to Avoid

1. Time Management
2. Fear of Failure
3. Fear to Implement or “Paralysis of Analysis”
4. Perseverance
5. Invest in Education



# Recipe for Success

**Step 1: Give Yourself a Deadline**

**Step 2: Focus and Determination**

**Step 3: Structure/Manage your Work Time**

80% money making activities

20% not money making activities

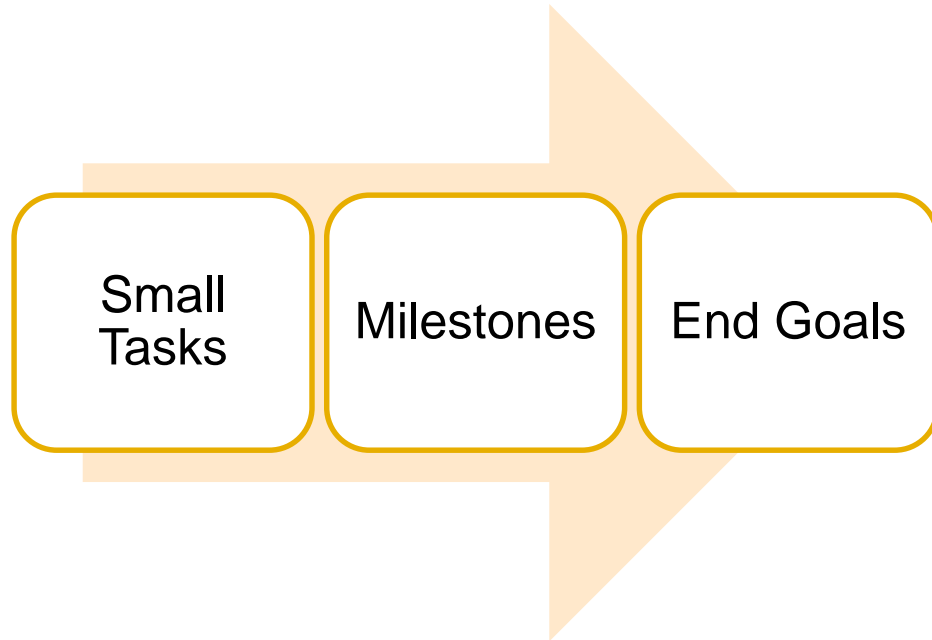
# Time Management

- ✓ Chart a plan of action & goals
- ✓ Break it down into small weekly tasks
- ✓ Focus & Strategize

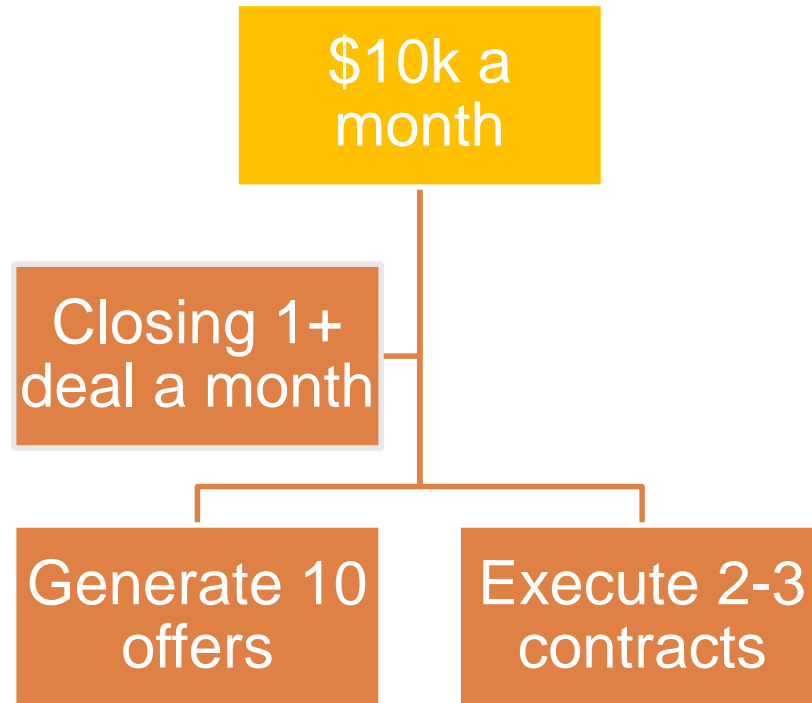


# Time Management

## Break Goals into Smaller Steps



# ... example



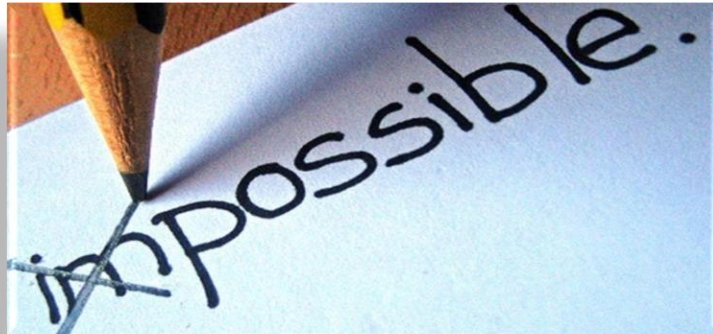


# Recipe for Success

**Step 4: Unplug from your “limiting beliefs”**

**BELIEVE it is possible**

see book list in Module 1



# Recipe for Success

## Step 5: Just Do It!

