

Module 1A

Mindset of a Successful Real Estate Investor



Nothing can stop the man with the right
mental attitude from achieving his goal;
nothing on earth can help the man with the
wrong mental attitude.

Thomas Jefferson



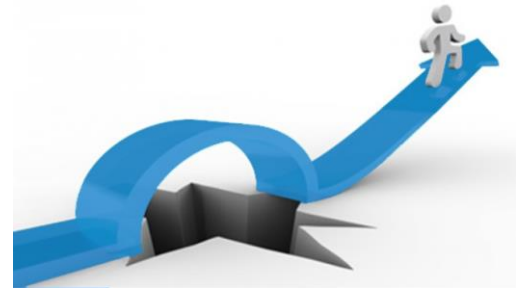
4 Keys to Success

1. Thinking Rationally versus Emotionally
2. Not Living in Fear of Losing Money
3. Prevailing Procrastination
4. Response to Fear Makes the Difference



5 Pitfalls to Avoid

1. Time Management
2. Fear of Failure
3. Fear to Implement or “Paralysis of Analysis”
4. Perseverance
5. Invest in Education



Recipe for Success

Step 1: Give Yourself a Deadline

Step 2: Focus and Determination

Step 3: Structure/Manage your Work Time

80% money making activities

20% not money making activities

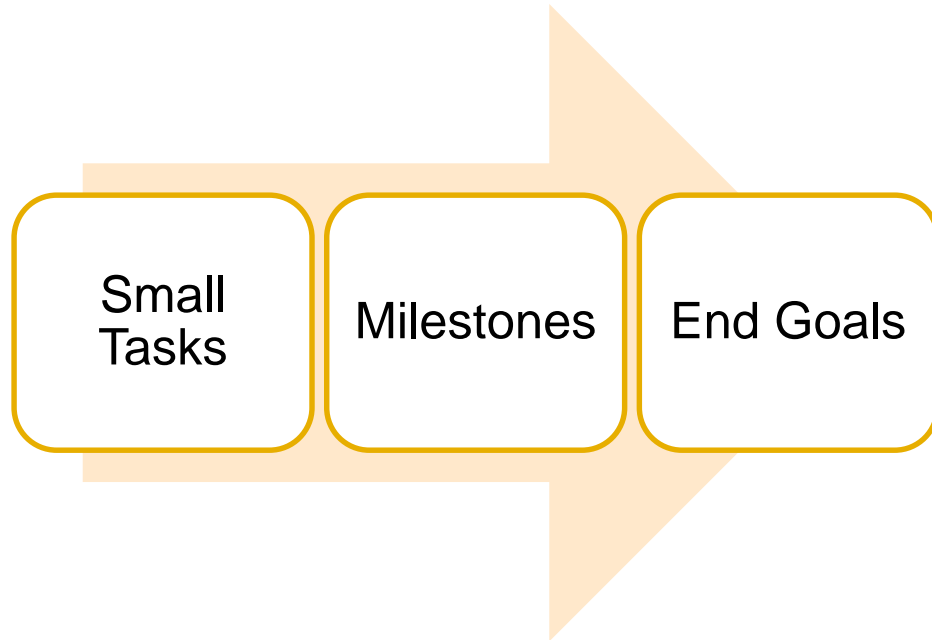
Time Management

- ✓ Chart a plan of action & goals
- ✓ Break it down into small weekly tasks
- ✓ Focus & Strategize

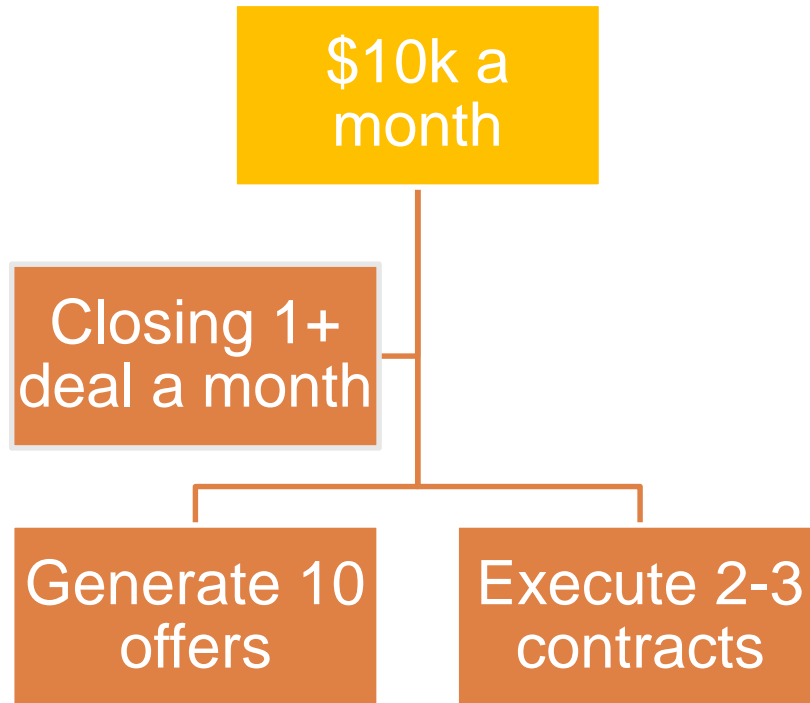


Time Management

Break Goals into Smaller Steps



... example

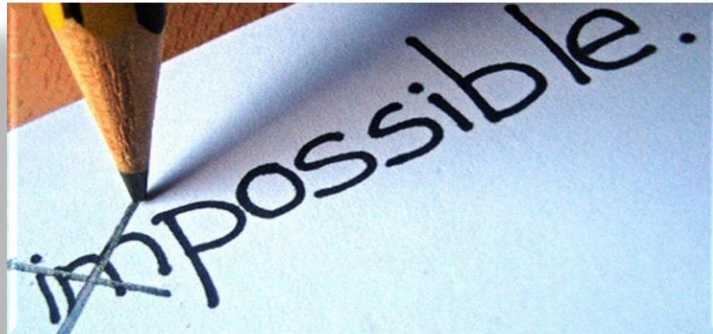


Recipe for Success

Step 4: Unplug from your “limiting beliefs”

BELIEVE it is possible

see book list in Module 1



Recipe for Success

Step 5: Just Do It!

